

DAIRY'S BRIGHT FUTURE DEPENDS ON TRADE



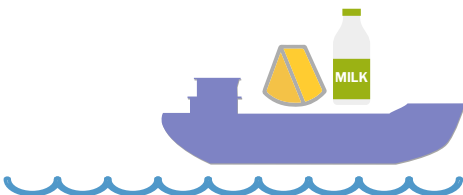
One out of every six gallons of milk produced by American dairy farmers is turned into a dairy product shipped overseas. Each dairy product we export – whether it's cheese, milk powder or another essential dairy ingredient – has a powerful impact across the entire supply chain and the economy by creating jobs.

That is why expanding opportunities for American-made dairy exports is so important. We're helping support the farmers who milked the cow, the hauler that brought the milk to the processor, the dairy plant worker who turned it into an award-winning cheese or high-quality dairy ingredient, and the millions who work in the food related

industries and all Americans who depend on a healthy rural economy.

International demand for U.S. dairy products is at record highs, but our trade competitors - namely the EU and New Zealand - continue to secure preferential market access through comprehensive trade agreements.

We ask Congress and the Administration to work together to pursue new dairy market access opportunities, dismantle trade barriers, and improve supply chain operations, including limited access to ocean carriers that hamper our ability to meet international customer demand.



Over **\$7.75 billion** of dairy products were exported in 2021 – 17% of all U.S. milk production



32,000+ dairy farms in the U.S.



America's dairy industry supports **millions of American jobs**

U.S. dairy provides a reliable supply of high-quality and nutritious dairy products to **more than 150 countries**

1 out of every 6 gallons of milk becomes a dairy product destined for a foreign market

These jobs – and the millions around the world who depend on wholesome American-made dairy products – rely on fair trade rules and a level playing field

FREE TRADE AGREEMENTS OPEN NEW DOORS FOR DAIRY



Dairy product exports to the 20 countries with which the U.S. has an FTA have grown by **\$2.9 billion** in total since their respective implementations.



The United States **needs to negotiate comprehensive FTAs** to maintain competitiveness internationally - with markets including the UK, Vietnam & others in Southeast Asia, and top-up of the Japan limited deal as priorities.



We ask Congress and the Administration to take a **proactive approach to combat non-tariff trade barriers**, such as unscientific import requirements and attempts to monopolize common food and beverage terms, like "parmesan."



We strongly support the inclusion of dairy market access provisions that address non-tariff barriers and MFN tariff reductions in the **Indo-Pacific Economic Framework** and through **Trade and Investment Framework Agreements**.